



Product Guide

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LOANS
ARENA. 

As a last resort, your home may be repossessed if you do not keep up with payments.

FCA Number: 705439

Commercial mortgages are administered by Market Financial Solutions (UK) Ltd, a member of NACFB N/0060/15

Our USP's



❖ **Quality advice & service**



❖ **Response to your enquiry within 4 hours**



❖ **Specialists in complex cases**



❖ **Exclusive interest rates through our mortgage network PRIMIS**



❖ **Access to a wide range of lenders for all circumstances**

Who do we work with?



**First time
Buyers**



**Professional
Landlords**



**Self-Employed
Clients**



Companies



**High Net Worth
Individuals**

Residential and Buy-to-let Mortgages

We assist our clients with the right mortgage to suit their individual needs, saving them money and time. We provide solutions for:

- ❖ First time buyers
- ❖ Home movers
- ❖ High net worth customers
- ❖ Property investors building portfolios

Whoever you are, if you need a mortgage, we can help

CASE STUDY

Refinance of a large Buy-to-let portfolio

Amount: **£2.6M**

Loans Arena helped a client refinance part of their property portfolio which consisted of 19 investment properties.

We guided them through the entire process with a bespoke lender at a competitive interest rate taking out all of the stress of providing detailed paperwork for each property. We completed the deal and made sure that the client was able to build a new banking relationship going forward, as the client is an experienced property professional & always purchases property.



Very happy to have used Loans Arena for the refinance of my property investment portfolio. They were able to arrange one re-mortgage loan for all my properties at a competitive rate. Will certainly be using them again for future purchases.

– R Souter, Surrey

Commercial Finance Solutions

Loans Arena are able to provide solutions for a variety of commercial finance requirements including:

- ❖ Commercial mortgages
- ❖ Mezzanine finance
- ❖ Bridging finance
- ❖ Offshore lending
- ❖ Development finance

These include solutions for office buildings, shopping centres, retail businesses, hotels, nursing homes, hospitals, religious institutions, HMOs and other special purpose properties.

In addition, we have arranged corporate finance for airline groups, oil and gas companies, agribusinesses, manufacturing companies and the services industry.

CASE STUDY

Overseas client needed a large commercial mortgage for a new asset

Amount: **£5M**

The UK lockdown made it increasingly difficult to refinance the four office buildings that our overseas client needed to mortgage, particularly when the client resides abroad and was unable to travel. The valuation report came back lower than expected, so we then had to negotiate a middle ground that worked for both the lender and the client.



Thanks to Loans Arena we were able to purchase the business premises we have been trading in for over 20 years. They were able to overcome many hurdles which restricted me from obtaining a commercial mortgage and even helped me structure my current business in order make it easier to obtain lending. Loans Arena provided a solution when others couldn't help me. Thank you.

– Commercial Client



I recently worked with Sunny Bassi for my mortgage loan. He was recommended to me by a friend who he helped with the purchase of their home. From the beginning he has shown professionalism in handling my mortgage application. He was straight forward and very helpful in explaining the process from start to finish. We hit a few snags in the process with the lender but in the end I was able to get my dream home. I could not have done this without him. I highly recommend Loans Arena to my friends. Thank you!

– V Bal, Essex



I just wanted to share a quick note and let you know that you guys did a really good job. I'm glad I decided go through Loans Arena for my mortgage. It was really great how easy you made the process and kept my informed of the progress on my buy to let application.

– G Matharu, London



Loans Arena was very helpful and efficient in arranging my first mortgage. I was concerned about getting a mortgage being a doctor in a job which I had only been in for 1 week. I found the process quick & hassle free during the Covid 19 lockdown period. Thank you so much.

– R Shah, London



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